

Department of Econometrics and Business Statistics http://www.buseco.monash.edu.au/depts/ebs/pubs/wpapers/

Non-linear exponential smoothing and positive data

Muhammad Akram, Rob J Hyndman and J. Keith Ord

November 2007

Working Paper 14/07

Non-linear exponential smoothing and positive data

Muhammad Akram

Department of Econometrics and Business Statistics, Monash University, VIC 3800, Australia. Email: Muhammad.Akram@buseco.monash.edu

Rob J Hyndman

Department of Econometrics and Business Statistics, Monash University, VIC 3800, Australia. Email: Rob.Hyndman@buseco.monash.edu

J. Keith Ord

McDonough School of Business, Georgetown University, Washington, DC20057. Email: ordk@georgetown.edu

16 November 2007

JEL classification: C53,C22,C51

Non-linear exponential smoothing and positive data

Abstract: We consider the properties of nonlinear exponential smoothing state space models under various assumptions about the innovations, or error, process. Our interest is restricted to those models that are used to describe non-negative observations, because many series of practical interest are so constrained. We first demonstrate that when the innovations process is assumed to be Gaussian, the resulting prediction distribution may have an infinite variance beyond a certain forecasting horizon. Further, such processes may converge almost surely to zero; an examination of purely multiplicative models reveals the circumstances under which this condition arises. We then explore effects of using an (invalid) Gaussian distribution to describe the innovations process when the underlying distribution is lognormal. Our results suggest that this approximation causes no serious problems for parameter estimation or for forecasting one or two steps ahead. However, for longer-term forecasts the true prediction intervals become increasingly skewed, whereas those based on the Gaussian approximation may have a progressively larger negative component. In addition, the Gaussian approximation is clearly inappropriate for simulation purposes. The performance of the Gaussian approximation is compared with those of two lognormal models for short-term forecasting using data on the weekly sales of over three hundred items of costume jewelry.

Keywords: forecasting; time series; exponential smoothing; positive-valued processes; seasonality; state space models.

1 Introduction

Positive time series are very common in business, industry, economics and other fields, and exponential smoothing methods are frequently used for forecasting such series. From a practical viewpoint, this approach often appears to be satisfactory for short-term forecasting when the process is bounded well away from the origin. However, cases may arise where the prediction intervals include a sub-interval of negative values. Indeed, as the forecasting horizon is extended, even the point forecasts may become negative.

Because the Gaussian distribution extends over the whole real line, it clearly cannot provide an exact specification for the error process when the series is constrained to be non-negative. When the model is purely multiplicative, a logarithmic transformation seems a reasonable option. However, when the model has some additive components, this option is not available. Some authors (e.g., Hyndman et al., 2002) have suggested using a truncated Gaussian distribution for the errors so that the sample space is constrained to take only positive values. Other options include the use of distribution such as the lognormal that are defined on the positive half-line.

The purpose of this paper is to determine how far truncation will resolve the underlying difficulties, at least approximately, and when other assumptions will be required. We examine this question using innovations state space models, which are described later in this section. Then, in Section 2, we examine some of the specification problems associated with models defined on the positive half line. In Section 3 we consider purely multiplicative models and examine how far such a specification resolves the difficulties we have identified. Section 4 provides some specific distributional results when the innovations are from a lognormal distribution. In Section 5, we examine the extent to which the Gaussian distribution can serve as a reasonable approximation, notwithstanding the theoretical objections noted earlier. We need to consider parameter estimation, point forecasting, interval forecasting and simulation. We present some empirical results in Section 6, first for a single series on U.S. freight car shipments and then on a set of weekly sales figures for items of costume jewelry. The conclusions appear in Section 7.

1.1 Modeling framework

Following Ord et al. (1997), we specify the general innovations state space model as:

$$y_t = w(x_{t-1}) + r(x_{t-1})\varepsilon_t \tag{1a}$$

$$x_t = f(x_{t-1}) + g(x_{t-1})\varepsilon_t, \tag{1b}$$

where $r(\cdot)$ and $w(\cdot)$ are scalar functions, $f(\cdot)$ and $g(\cdot)$ are vector functions, and ε_t is a white noise process with variance σ^2 . Note that we do not specify that the process is Gaussian because such an assumption will conflict with the underlying structure of the data generating process when the series contains only non-negative values.

In the most general case we consider, the state vector may be written as $x_t = (\ell_t, b_t, s_t, s_{t-1}, \dots, s_{t-m+1})'$ where ℓ_t denotes the local level, b_t is the local trend and the s_{t-j} terms represent local seasonal effects when there are m seasons. We further restrict the general system (1) to models where the functions represent either additive or multiplicative components. For example, the model with multiplicative error, a (damped) multiplicative trend and a multiplicative seasonal pattern may be written as

$$y_t = \ell_{t-1} b_{t-1}^{\phi} s_{t-m} (1 + \varepsilon_t)$$
 (2a)

$$\ell_t = \ell_{t-1} \ b_{t-1}^{\phi} (1 + \alpha \varepsilon_t) \tag{2b}$$

$$b_t = b_{t-1}^{\phi} (1 + \beta \varepsilon_t) \tag{2c}$$

$$s_t = s_{t-m}(1 + \gamma \varepsilon_t), \tag{2d}$$

where $0 < \phi < 1$ denotes the dampening factor. We consider these models within the framework proposed in Hyndman et al. (2002) and extended by Taylor (2003). The framework involves 30 different models (15 with additive errors and 15 with multiplicative errors). We call these "ETS models" where ETS stands for both ExponenTial Smoothing and Error, Trend, Seasonal. Each ETS model is denoted by a triplet denoting the error, trend and seasonal components. For example, the model (2) may be represented by the triplet ETS(M,M_d,M). Table 1, adapted from Hyndman et al. (2002), shows the 15 ETS models with multiplicative errors.

	Seasonal Component					
Trend	N		M			
Component	(none)	(additive)	(multiplicative)			
N (none)	(M,N,N)	(M,N,A)	(M,N,M)			
A (additive)	(M,A,N)	(M,A,A)	(M,A,M)			
A _d (additive damped)	(M,A_d,N)	(M,A_d,A)	(M,A_d,M)			
M (multiplicative)	(M,M,N)	(M,M,A)	(M,M,M)			
M _d (multiplicative damped)	(M,M_d,N)	(M,M_d,A)	(M,M_d,M)			

Table 1: The fifteen ETS state space models with multiplicative errors from the taxonomy of Hyndman et al. (2002) as extended by Taylor (2003).

In this paper, we divide these ETS models into four classes:

Class M: Purely multiplicative models: (M,N,N), (M,N,M), (M,M,N), (M,M,M), (M,M,M), and (M,M_d,M) ;

Class A: Purely additive models: (A,N,N), (A,N,A), (A,A,N), (A,A,A), (A,A_d,N) and (A,A_d,A);

Class X: Models with additive errors and at least one multiplicative component, and models with multiplicative errors and multiplicative trend but additive seasonality: (A,M,*), (A,M,*), (A,*,M), (M,M,A), (M,M,A), where * denotes any admissible component (11 models);

Class Y: Models with multiplicative errors and additive trend, and the model with multiplicative errors and additive seasonality but no trend: (M,A,*), $(M,A_d,*)$ or (M,N,A), where * denotes any admissible component (7 models).

It is evident that only the purely multiplicative models of Class M can guarantee a sample space that is restricted to the positive half-line. Class A contains the purely additive models, widely used in practice for short-term forecasting, but they clearly do not conform to the requirements of non-negative processes unless additional conditions are imposed. The remaining models in Classes X and Y all possess both multiplicative and additive components. If the observational sample space is not restricted to be strictly positive, the Class X models can have an infinite forecast variances beyond certain forecast horizons, as we show in the next section. This problem does not arise, however, for the Class Y models.

The forecast variance is defined as the variance of y_{t+h} conditional on observations to time t

and the initial state:

$$v_{t+h|t} = V(y_{t+h} | y_1, y_2, \dots, y_t, x_0).$$

We note that Hyndman et al. (2005) provide forecast variance expressions for fifteen of the thirty models; exact expressions are not available for the multi-step-ahead forecast variances for the other models.

2 Problems with the Gaussian model

We now examine some of the difficulties associated with trying to use the Gaussian assumption in a model when the process is strictly positive.

2.1 The infinite variance problem

Consider the ETS(A,M,N) model:

$$y_t = \ell_{t-1}b_{t-1} + \varepsilon_t$$

$$\ell_t = \ell_{t-1}b_{t-1} + \alpha\varepsilon_t$$

$$b_t = b_{t-1} + \beta\varepsilon_t/\ell_{t-1}.$$

Simulated values from the model ETS(A,M,N) are plotted in the top panel of Figure 1. The Gaussian distribution is used to generate the errors. From this figure, the implications of an infinite forecast variance can be seen quite clearly. As soon as the value of ℓ_{t-1} gets close to zero, the sample path becomes very unstable.

To observe how the behavior of the series changes with the change in the value of ℓ_t (particularly when ℓ_t is close to zero), the first few values of the states have also been plotted in Figure 1. The middle panel shows the level component of the series and the bottom panel shows the slope component of the series. From this figure, it can be seen that the fifth value of the level component is very close to zero. This leads to a rapid decrease in the trend component in the following period. In the next time period the level increases sharply, and it oscillates between successively larger positive and negative values thereafter. As a consequence of these changes in the level and slope components, the value of the sample path becomes unstable from this point onward.

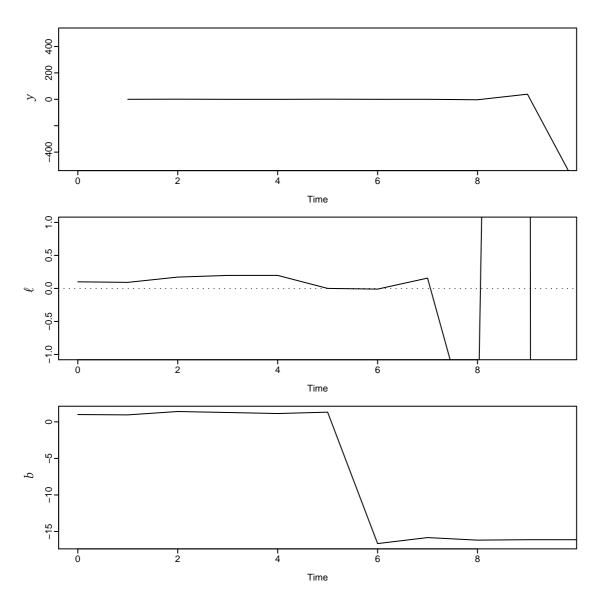


Figure 1: ETS(A,M,N) simulation: $\ell_0 = 0.1, b_0 = 1, \alpha = 0.1, \beta = 0.05,$ and $\sigma = 1.$

To see that this problem is general in nature, consider the trend equation at time t = 2:

$$b_2 = b_1 + \beta \varepsilon_2 / \ell_1 = b_0 + \beta \left(\frac{\varepsilon_2}{\ell_1} + \frac{\varepsilon_1}{\ell_0} \right) = b_0 + \beta \left(\frac{\varepsilon_2}{\ell_0 b_0 + \alpha \varepsilon_1} + \frac{\varepsilon_1}{\ell_0} \right).$$

If ε_t has a Gaussian distribution, the first term in the brackets is a ratio of two Gaussian variables. When $\ell_0 b_0 = 0$ this term has a Cauchy distribution. In general, for all other values of $\ell_0 b_0$, the distribution is not Cauchy but it still has an infinite variance and undefined expectation (see Stuart and Ord, 1994, pp.400,421). Indeed, these problems arise whenever the level of the series has positive density over an open interval that includes zero. These problems with the trend equation will propagate into the observation equation at time t=3.

Similar problems arise with other distributions in Class X.

For ETS models (A,M,N), (A,M,A), (A,M_d,N), (A,M_d,A), (A,M,M), (A,M_d,M), (M,M,A) and (M,M_d,A):

- $V(y_t | x_0) = \infty \text{ for } t \ge 3$;
- $E(y_t \mid x_0)$ is undefined for $t \ge 3$;
- $V(y_{n+h} \mid x_n) = \infty$ for $h \ge 3$;
- $E(y_{n+h} | x_n)$ is undefined for $h \ge 3$.

For ETS models (A,N,M), (A,A,M) and (A,A_d,M):

- $V(y_t | x_0) = \infty$ for $t \ge m + 2$;
- $E(y_t | x_0)$ is undefined for $t \ge m + 2$;
- $V(y_{n+h} \mid x_n) = \infty$ for $h \ge m + 2$;
- $E(y_{n+h} | x_n)$ is undefined for $h \ge m + 2$.

Essentially, for any model with a Gaussian error process, the first passage time properties will eventually lead to negative values for the series unless there is a strong upward trend. In order to maintain the strictly positive nature of the model, the error process cannot be specified as Gaussian. A Gaussian approximation may work as the basis for computing point forecasts and short-term prediction intervals, and this method has been widely used over the years. However, such choices cannot lead to exact distributional results.

To find a possible solution, consider the same simple model ETS(A,M,N). In order for the process to remain strictly positive, we require:

$$\ell_{t-1}b_{t-1} + \varepsilon_t > 0.$$

This condition requires the distribution of

$$\varepsilon_t^* = 1 + \frac{\varepsilon_t}{\ell_{t-1}b_{t-1}}$$

to be be defined on the positive line; that is, $\varepsilon_t^* \in (0, \infty)$. From a practical perspective, a long series may be needed before the positivity condition is violated; the first passage time depends strongly on the parameters.

2.2 The convergence to zero problem

Models with only multiplicative components may appear to be the natural choice for positive data. However, Figure 2 shows three realizations of the ETS(M,N,N) model using the Gaussian distribution, all of which show a tendency to decay towards zero. The reason for this behavior is discussed in Section 3.2. Again, it is a relatively long-run behavior, and so does not have an immediate impact on short-term forecasting. However, for simulations and long-term forecasting, this behavior needs to be understood.

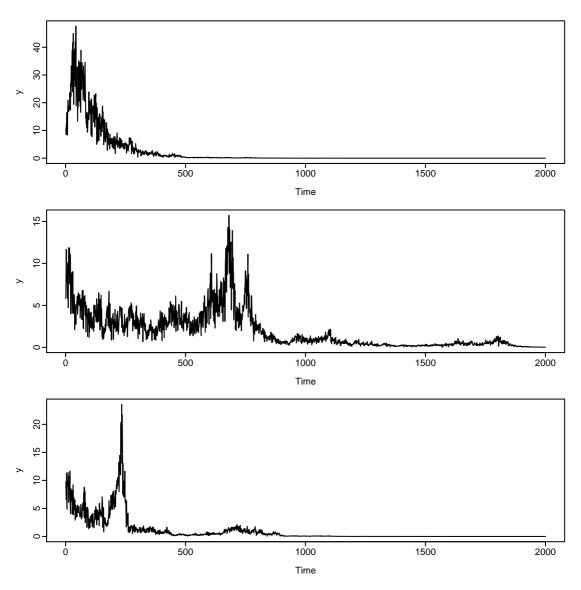


Figure 2: Simulated data from model ETS(M,N,N) with Gaussian errors. The parameter values are $\ell_0 = 10$, $\alpha = 0.3$ and $\sigma = 0.3$.

2.3 Non-constant innovations variance

If the error ε_t is to have mean zero and the sample space is to be restricted to the positive real line, then the variance cannot be constant. This is easily seen for the ETS(M,N,N) model by considering the possible values of ε_t when ℓ_t is close to zero. Further, if the process approaches zero, the mean of a truncated distribution becomes more strongly positive, which may cause an uptick in the series.

Based upon these findings, it would appear that we should consider models with non-negative error structures; we proceed to examine such models in the next section.

3 Multiplicative error models

In the previous section, we concluded that only models with a multiplicative error structure should be considered for strictly positive data. In this section we show that even in these circumstances, the models may fail to perform satisfactorily.

3.1 ETS(M,N,N) model

By way of illustration, we consider the multiplicative simple exponential smoothing model, or ETS(M,N,N), as given below:

$$y_t = \ell_{t-1}(1 + \varepsilon_t) \tag{3a}$$

$$\ell_t = \ell_{t-1}(1 + \alpha \varepsilon_t), \tag{3b}$$

where ε_t denotes a white noise series with variance σ^2 , such that $\varepsilon_t \geq -1$ and $0 < \alpha < 1$ (to ensure the data remain positive). Hyndman et al. (2002) consider the model with $\varepsilon_t \sim N(0, \sigma^2)$. A truncated Gaussian distribution could be used with positive data to ensure $\varepsilon_t \geq -1$. When σ^2 is very small, the truncation is almost never needed. This assumption is not unreasonable in many applications in business and economics, but we shall not so restrict the discussion here. The specification of the error distribution that we consider employs the lognormal distribution. We ran simulations for both the truncated Gaussian and lognormal distributions, maintaining the same mean and variance for the errors and using a common random number stream. Somewhat surprisingly, we found that the two specifications produced very similar results, except near zero.

Some models have properties akin to branching processes, in that different realizations may either explode or fade to zero. Even though long series may be necessary for such asymptotic behavior to become manifest, this property is potentially troubling for long forecast horizons or in simulation studies. We will now explore these empirical findings from a theoretical perspective.

3.2 Kakutani's theorem

We are interested in situations where observations are on the positive half-line, but the other features of the innovations model remain unchanged. Therefore, we now assume that the distribution of $\delta_t = 1 + \varepsilon_t$ has mean 1 and variance σ^2 , such that the δ_t are defined on the positive half-line and are independent and identically distributed. We continue with the simple case ETS(M,N,N), because the results can be extended directly to deal with more complex models. In this discussion, as a matter of convenience, we assume that $0 < \alpha \le 1$. (If $1 < \alpha < 2$ we would need to consider $\delta_t = 1 + \alpha \varepsilon_t$ to ensure that the process remains positive. This change would mean that $\delta_t \ge (\alpha - 1)/\alpha$ to guarantee non-negativity, but otherwise the basic argument is unchanged.)

We can write the local level state equation of model (3) as

$$\ell_{t} = \ell_{0}(1 + \alpha \varepsilon_{1})(1 + \alpha \varepsilon_{2}) \cdots (1 + \alpha \varepsilon_{t})$$

$$= \ell_{0} \prod_{j=1}^{t} (1 + \alpha \varepsilon_{j})$$

$$= \ell_{0} U_{t}, \tag{4}$$

where $U_t = U_{t-1}(1 + \alpha \varepsilon_t)$ and $U_0 = 1$. Therefore U_t is a non-negative product martingale, because $\mathrm{E}(U_{t+1}|U_t) = U_t$.

Kakutani's theorem for product martingales (see Williams, 1991, p.144) may be stated as follows.

Theorem. Let X_1, X_2, \dots, X_n be positive independent random variables each with mean 1, and let $a_i = E\sqrt{X_i}$. Then for $U_n = \prod_{j=1}^n X_j$,

$$U_{\infty} > 0$$
 almost surely if $\lim_{n \to \infty} \prod_{i=1}^{n} a_i > 0$

$$U_{\infty} = 0$$
 almost surely if $\lim_{n \to \infty} \prod_{i=1}^{n} a_i = 0$.

Note that $a_i \geq 0$ and Jensen's inequality (see Shiryaev, 1984, p.192) gives $a_i \leq 1$. Further, provided the distributions of the X_i are not degenerate, $a_i < 1$. Thus, we may apply Kakutani's theorem to equation (4), and we see that the results in Figure 2 are consistent with the theoretical result. That is, sample paths for ETS(M,N,N) models with the stated properties tend to converge stochastically to zero. This is true regardless of the distribution of $1 + \alpha \varepsilon_t$, provided it has mean one and is non-degenerate.

The results extend to other multiplicative error models under similar conditions. Consider for example, the model $ETS(M,M_d,M)$ introduced in Section 1.1. Kakutani's theorem is readily extended to the

Corollary Let X be a positive random variables with a mean $\mu = 1$ such that X is not identically equal to a constant. Then $E(\sqrt{X^{\theta}}) < 1$, iff $0 < \theta < 1$.

The model may be written as

$$y_t = \ell_0 \ b_0^{\Phi_t} (1 + \varepsilon_t) \prod_{j=1}^{t-1} \left[(1 + \alpha \varepsilon_j) \prod_{i=j}^{t-1} (1 + \beta \varepsilon_i)^{\phi^i} \right]. \tag{5}$$

Application of the corollary shows that the sample paths converge almost surely to zero as $t \to \infty$. The other class M models follow as special cases.

3.3 An alternative approach

Our results so far indicate that the Gaussian assumption is at best an approximation and that the use of non-Gaussian distributions alone does not resolve the problem when we consider long-term forecasting. Thus, in order to make progress, we must be willing to relax one or more of the underlying assumptions that were made earlier. The result provided by Kakutani's Theorem provides the essential insight. If we are to overcome the tendency to converge to zero, we must allow $\mathbb{E}\sqrt{X_i}$ to take on values equal to or greater than one.

For example, consider a modified ETS(M,N,N) model, which we write as METS(M,N,N;LN) to

indicate both the modified form and the dependence on the lognormal distribution:

$$y_t = \ell_{t-1}(1 + \varepsilon_t) \tag{6a}$$

$$\ell_t = \ell_{t-1} (1 + \varepsilon_t)^{\alpha}, \tag{6b}$$

where $\delta_t = 1 + \varepsilon_t$ is a positive random variable. This form of multiplicative model is chosen primarily for its convenience as it enables us to obtain exact sampling results when we assume that δ_t follows a lognormal distribution. This model also ensures a positive-valued process for all $0 < \alpha < 2$. The model may or may not be an improvement over existing choices, a question we explore in Section 6.3, but its qualitative behavior is similar and it is more easily explored analytically.

Using a log-transformation, (6) can be written as

$$y_t^* = \ell_{t-1}^* + \delta_t^* \tag{7a}$$

$$\ell_t^* = \ell_{t-1}^* + \alpha \delta_t^*, \tag{7b}$$

where $y_t^* = \log(y_t)$, $\ell_t^* = \log(\ell_t)$ and $\delta_t^* = \log(\delta_t)$. Thus the log-transformed model in (7) is identical to the simple exponential smoothing model ETS(A,N,N).

4 Distributional results

We now proceed to develop some distributional results for each of the models (3) and (6). If we denote the mean and variance of $\delta_t = 1 + \varepsilon_t$ by M and V respectively, and $E(\delta_t^k) = M_k$, then the means and variances of the h-step-ahead prediction distributions may be written as:

Model (3)

$$E(y_{n+h|n}) = E_{1A} = \ell_n M (1 - \alpha + \alpha M)^{h-1}$$
(8a)

$$E(y_{n+h|n}^2) = E_{2A} = \ell_n^2 (M^2 + V) \left[(1 - \alpha + \alpha M)^2 + \alpha^2 V \right]^{h-1}$$
 (8b)

$$V(y_{n+h|n}) = E_{2A} - E_{1A}^2.$$
 (8c)

Model (6)

$$E(y_{n+h|n}) = E_{1M} = \ell_n M M_{\alpha}^{h-1}$$
 (9a)

$$E(y_{n+h|n}^2) = E_{2M} = \ell_n^2 (M^2 + V) M_{2\alpha}^{h-1}$$
(9b)

$$V(y_{n+h|n}) = E_{2M} - E_{1M}^2. (9c)$$

The particular choice of distribution is the lognormal and we now consider it.

4.1 The lognormal distribution

If δ_t^* in (7) is Gaussian with mean μ and variance ω , or $\delta_t^* \sim N(\mu, \omega)$, we may denote the lognormal assumption by $\delta_t \sim \log N(\mu, \omega)$. Standard results for the lognormal distribution (see Stuart and Ord, 1994, pp.241–243) yield:

$$E(\delta_t^k) = \exp(k\mu + k^2\omega/2), \quad \text{for any } k$$
 (10a)

$$E(\delta_t) = \exp(\mu + \omega/2) = E_1 \tag{10b}$$

$$V(\delta_t) = E_1^2[\exp(\omega) - 1] \tag{10c}$$

and
$$E(\delta_t^{\alpha/2}) = \exp(\alpha\mu/2 + \alpha^2\omega/8)$$
. (10d)

From Equation (10d) we can see that the expectation will exceed 1 provided $\mu + \alpha\omega/2 > 0$.

If we now consider forecasting h periods ahead, we may set the forecast origin to t=0 without loss of generality to simplify the notation. Then the prediction distribution for $y_h=\ell_0z_h$ in model (7) is lognormal with $z_h\sim \log N(\mu_h,\omega_h)$, where

$$\mu_h = \mu(1 + (h - 1)\alpha) \tag{11a}$$

$$\omega_h = \omega(1 + (h - 1)\alpha^2) \tag{11b}$$

$$E(y_h) = \ell_0 \exp[\mu_h + \omega_h/2] = E_h$$
 (11c)

and
$$V(y_h) = E_h^2[\exp(\omega_h) - 1].$$
 (11d)

The distributional result is exact, so that we can explore the behavior of the prediction distribution for long lead-times with the help of Kakutani's Theorem. The possible outcomes for different values of the parameters are summarized in Table 2. The prediction distributions become increasingly skewed as h increases; when $E(\delta_t^{\alpha/2}) < 1$ and $E(\delta_t^{\alpha}) \le 1$, $Pr(y_h > 0) \downarrow 0$.

Individual runs for some parameter combinations are shown in Figure 3. In accordance with Table 2, we observe the drift towards zero when $\mathrm{E}(\delta_t^{\alpha/2}) < 1$ and $\mathrm{E}(\delta_t^{\alpha}) \leq 1$. The reverse is true when $\mu > 0$. Further, the plots show that when the parameter values are close to the

Range	$E(\delta_t^{\alpha})$	$E(\delta_t^{\alpha/2})$	$E(y_h)$	$V(y_h)$
$\mu + \alpha \omega < 0$	< 1	< 1	Decreasing	Decreasing
$\mu + \alpha \omega = 0$	< 1	< 1	Decreasing	Finite
$-\alpha\omega < \mu < -\alpha\omega/2$	< 1	< 1	Decreasing	Increasing
$\mu + \alpha \omega / 2 = 0$	=1	< 1	Finite	Increasing
$-\alpha\omega/2 < \mu < -\alpha\omega/4$	> 1	< 1	Increasing	Increasing
$\mu + \alpha \omega / 4 = 0$	> 1	=1	Increasing	Increasing
$\mu + \alpha \omega / 4 > 0$	> 1	> 1	Increasing	Increasing

Table 2: Long-term behavior of the prediction distribution for the METS(M,N,N;LN) model, with $0 < \alpha < 1$. The entry 'Finite' means that the term approaches a finite limit.

boundary conditions, we may need a long series in order to observe the limiting properties. However, we should recall from Figure 2 and the related discussion that different sample realizations may vary considerably.

The sampling distribution for model (3) is not exact, but may be approximated by a lognormal distribution with mean and variance given by (8) using the expectations given in (10).

5 Implications for statistical inference

We now consider the implications of these results for inference. There are three elements to consider: parameter estimation based upon the likelihood function, prediction distributions for a small to moderate number of steps ahead, and the simulation of (potentially) long series.

5.1 The approximate likelihood

Once the error distribution is specified, we may examine the form of the distribution to see how close the approximation is to the true version. It is well known that the lognormal density function approaches that of the Gaussian distribution as $\omega \to 0$; see Stuart and Ord (1994, p.242) for a graphical representation of this limiting relationship. However, our question is somewhat different in that we are concerned with differences in the maximum likelihood estimates, not the density functions. In order to examine this question, we may compare the estimates obtained by:

- (a) applying the Gaussian ML estimators to lognormal data;
- (b) evaluating the (correct) estimates using the lognormal likelihood function and then transforming to the mean and variance of the original error process.

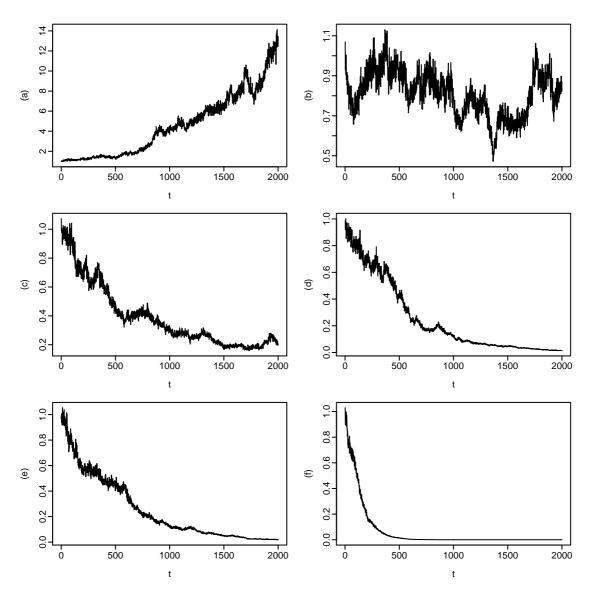


Figure 3: Simulated data from the model METS(M,N,N;LN) with lognormal errors $\delta_t \sim \log N(\mu,\omega)$: (a) $\mu = \alpha \omega/4$; (b) $\mu = 0$; (c) $\mu = -\alpha \omega/4$; (d) $\mu = -3\alpha \omega/8$; (e) $\mu = -\alpha \omega/2$; and (f) $\mu = -3\alpha \omega/4$; where $\ell_0 = 1$, $\omega^{0.5} = \sigma = 0.05$ and $\alpha = 0.3$.

In analytical terms, it is straightforward to show that the two approaches produce similar results as $\omega \to 0$; the question is: how good is the first form as an approximation to the second? The value of the lognormal parameter μ does not affect the relative bias or variability of the approximate estimates, so we may focus exclusively upon the effect that the value of $\sigma = \omega^{0.5}$ has upon the approximation. We carried out a small simulation study using N=100replicates for samples of size n=25 with σ set equal to 0.05, 0.10 and 0.20. Values greater than 0.20 are most unlikely in practice in the present context. The results are summarized in the following table, which examines the ratios of the two estimates for each of the mean and standard deviation of the error. The average bias is measured in percentage terms; the bias of the mean of the error is negligible (less than 0.1% in all cases) and so is omitted from the table. The standard deviations of the percentage biases were also computed across the 100 replicates. Again, those for the mean are very small (less than 0.1%) and are omitted. The figures for the variance of the error are reported in the table and it can be seen that they are of a reasonable magnitude, even for $\sigma = 0.2$. The variances of the estimates themselves are almost equal, indicating that the loss in efficiency is very slight in this region of the parameter space.

σ	0.05	0.10	0.20
Percent bias in variance	0.05	0.32	1.54
SD of percent bias in variance	1.98	3.95	7.96

Clearly, much more extensive simulation studies could be run, but the benefits would be marginal. We can be reasonably confident that when the errors follow the lognormal distribution, the Gaussian likelihood function is a reasonable approximation for the region of the parameter space involved. In turn, because the one-step-ahead error distributions are close to the Gaussian form, the approximate one-step-ahead prediction distributions will also be reasonably close to the underlying forms in most cases.

5.2 Prediction distributions and simulations

We now consider the lognormal model given in (7) and examine the prediction distribution. It follows from (11) that the h-step-ahead prediction distribution is also lognormal, of the form

$$\log N \left(\log(\ell_0) + \mu[(h-1)\alpha + 1], \ \omega[(h-1)\alpha^2 + 1] \right).$$

		$\alpha = 0.5$			$\alpha = 0.8$		
	h	γ_1	γ_2		γ_1	γ_2	
$\sigma = 0.05$	1	0.15	0.04		0.15	0.04	
	5	0.21	0.08		0.28	0.14	
	10	0.27	0.13		0.39	0.28	
$\sigma = 0.10$	1	0.30	0.16		0.30	0.16	
	5	0.43	0.33		0.58	0.60	
	10	0.55	0.55		0.81	1.19	

Table 3: Standardized skewness and kurtosis coefficients for predictive distributions for the METS(M,N,N) model with lognormal errors.

As h increases, the divergence between the Gaussian and lognormal models becomes more and more pronounced as the prediction distribution becomes more skewed. In Table 3 we present numerical results for typical values of σ and α . Again, we have focussed upon the modified METS(M,N,N;LN) scheme, but qualitatively similar results will apply more broadly.

We use the standard measures of skewness γ_1 and kurtosis γ_2 based upon the third and fourth moments; $\gamma_1 = \gamma_2 = 0$ for a Gaussian distribution. As expected, the distributions become more skewed and heavy-tailed as the forecasting horizon increases and/or the value of α increases.

For purely multiplicative (Class M) models with lognormal errors, the analytical expressions for point forecasts and prediction intervals for model ETS(A,*,*) may be used for the log-transformed ETS(M,*,*) model. Otherwise, for Class M models, the best approach is to use simulations based upon a careful specification of the underlying distribution.

In order to apply the analytical approach, we must be sure that the underlying model will produce strictly positive values in any realization of the series. The following example illustrates how we may check whether this requirement is met.

5.3 ETS(M,M,M) model

The model equations for the ETS(M,M,M) model are:

$$y_{t} = \ell_{t-1}b_{t-1}s_{t-m}(1+\varepsilon_{t})$$

$$\ell_{t} = \ell_{t-1}b_{t-1}(1+\alpha\varepsilon_{t})$$

$$b_{t} = b_{t-1}(1+\beta\varepsilon_{t})$$

$$s_{t} = s_{t-m}(1+\gamma\varepsilon_{t}).$$

For convenience, we will assume that t = km to avoid the notational complexities of partial seasonal cycles. Then repeated substitutions result in the reduced form (taking $t \mod m = p$):

$$y_t = \ell_0 b_0^t s_{-m+p} (1 + \varepsilon_t) \prod_{j=1}^{t-1} \left[(1 + \alpha \varepsilon_j) (1 + \beta \varepsilon_j)^{t-j} \right] \prod_{i=1}^{k-1} (1 + \gamma \varepsilon_i).$$

Inspection of the reduced form shows that the process will remain strictly positive, provided all the starting values for the state variables are positive and $\varepsilon_t > \max(-1, -1/\alpha, -1/\beta, -1/\gamma)$ for all t. The most natural way to ensure that this condition is satisfied is to require that $\max(\alpha, \beta, \gamma) < 1$ and that $\varepsilon_t > -1$. Similar conditions apply for the ETS(M,M_d,M) model.

In general, when the model is in Class M, conditions such as those just given will suffice to maintain a positive path for the process. However, when at least one component is additive (as for the Class A models), an unrestricted sample path may eventually hit negative values. When the series has an overall upward trend, the risk is greatly reduced, but cannot be eliminated as a theoretical possibility.

Because the nonlinear models are applied to series that are non-negative, models with an additive component cannot be formally correct. Nevertheless, they have proved extremely useful, and the implementation problems are minor when considering parameter estimation or predictive statements for relatively short horizons. We only run into difficulties for long horizons or when we are simulating a long series. We may avoid problems either by dropping any realization that becomes negative, or by using the modified series $y_t^* = \max(\Delta, y_t)$ for some small $\Delta > 0$. Neither solution is perfect, and should only be applied in circumstances where violations are infrequent. If negative values occur frequently, this is a sign that the proposed model is inappropriate for the specified set of parameters and starting values.

6 Empirical comparisons

We will now illustrate some of the points discussed earlier by examining an annual time series of the number of new freight cars shipped in the U.S.A. over the period 1947–1993.¹ The data are plotted in Figure 4. A visual inspection of the series suggests a changing local level and the AIC comparison of different local models suggests that the ETS(M,N,N) model is the best choice.

¹This series is available as Number N0193 in the M3 Competition data.

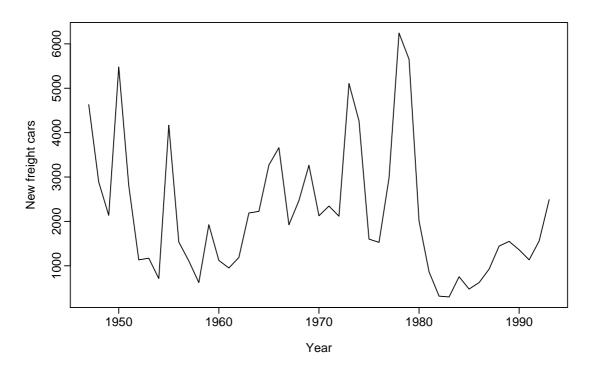


Figure 4: U.S. freight car shipments, 1947–1993.

6.1 Point forecasts and estimation

We now compare the performances of the Gaussian-based ETS(M,N,N) and ETS(A,N,N) models to those of the lognormal based ETS(M,N,N) models, using fitting samples of 28, 34 and 40 observations and a (non-overlapping) hold-out sample of the next 6 observations in each case. The models were fitted using conditional maximum likelihood.

The results are given in Table 4 and show the Forecast Mean Absolute Error (MAE) for the one-step-ahead errors for the hold-out sample in each case. Only very limited conclusions may be drawn from a single example, but a few points are worth noting. The means for the lognormal models hover around 1, reflecting the uncertainty about whether or not the series is declining; otherwise their one-step-ahead performances appear to be similar. However, for longer horizons, the different values of the means imply quite different trajectories. Both models differ somewhat from the ETS(M,N,N) model, but show some similarities with the ETS(A,N,N) results.

These results raise more questions than they resolve, but support the general contention that estimation properties and short-term point forecasts are not seriously affected by the long-run behavior discussed earlier.

	ETS(A,N,N)	ETS(M,N,N)	L1	L2
n = 28				
α	0.32	0.01	0.43	0.40
MAE	1953	1668	2034	2015
MAPE	74	59	79	72
mean			0.975	1.165
n = 34				
α	0.21	0.00	0.38	0.29
MAE	1779	2899	1271	868
MAPE	401	632	286	195
mean			0.959	1.178
n = 40				
α	0.42	0.22	1.01	0.73
MAE	329	243	294	331
MAPE	24	19	23	25
mean			1.205	1.202

Table 4: Summary statistics for the U.S. freight cars series: L1=lognormal model (3); L2=lognormal model (6).

6.2 Prediction intervals

One of the principal reasons for the introduction of the lognormal models is the concern about prediction intervals. To illustrate how the positivity constraint affects these intervals, we provide some numerical examples in Table 5. As expected, the prediction intervals based upon the Gaussian distribution for ETS(A,N,N) and ETS(M,N,N) grow progressively more misleading as α becomes larger or the forecast horizon is extended. The results for models (3) and (6) are fairly similar, although the slightly longer upper tail of the lognormal distribution becomes evident for model (3) at h = 10. Note that point forecasts for model (3) are constant because we set $E(\delta_t) = 1$; this result would not hold otherwise.

6.3 Forecasting jewelry sales

In order to explore further the relative merits of formulations (3) and (6), we fitted these models to 314 series that describe weekly sales of costume jewelry items over the period week 5, 1998 to week 24, 2000. The data were provided by a leading company in that field. Products that were either launched or discontinued during that period were removed from the study. Most products had very high sales over the Christmas period, so we partitioned the data as follows:

Distribution	Means			L	Lower PI			Upper PI		
h:	1	5	10	1	5	10	1	5	10	
$\alpha = 0.3$										
Lognormal (3)	100	100	100	54	48	42	186	208	236	
Lognormal (6)	100	96.1	91.4	52	44	37	175	182	189	
ETS(A,N,N)	100	100	100	38	28	17	162	172	183	
ETS(M,N,N)	100	100	100	38	27	14	162	172	186	
$\alpha = 0.8$										
Lognormal (3)	100	100	100	54	29	15	186	351	657	
Lognormal (6)	100	97.0	93.4	52	26	14	175	256	326	
ETS(A,N,N)	100	100	100	38	-17	-61	162	217	261	
ETS(M,N,N)	100	100	100	38	-25	-88	162	225	288	

Table 5: Prediction intervals based upon the lognormal distributions using models (3) and (6) with $\ell_0 = 100$ and $V(\delta) = 0.1$.

Estimation sample: weeks 5–45, 1998 and weeks 2–20, 1999 (n = 60); Test sample: weeks 21–45, 1999 $(n^* = 25)$.

The gap in the estimation sample did not cause any problems because the differences in levels before and after the Christmas period were minor; the random fluctuations were generally much larger than any level changes.

Three ETS(M,N,N) models were fitted to each series by maximum likelihood:

- Model 1: (3) assuming a Gaussian error distribution with mean 0;
- Model 2: (3) assuming a lognormal error distribution with median 1;
- Model 3: (6) assuming a lognormal error distribution with median 1.

We calculated the one-step-ahead forecasting errors for each series over the test samples and created summaries using the Mean Squared Error (MSE), the Mean Absolute Percentage Error (MAPE) and the Mean Absolute Scaled Error (MASE) introduced by Hyndman and Koehler (2006). The MASE is defined for a collection of N time series for which there are M potential models for forecasting. The number of observations for time series $y_t^{(j)}$, j = 1..., N, is denoted by n_j . The MASE of model i, i = 1, ..., M, for time series $y_t^{(j)}$ is defined by

$$MASE(H; i, j) = \frac{1}{H} \sum_{h=1}^{H} \frac{|y_{n_j+h}^{(j)} - \hat{y}_{i,n_j}^{(j)}(h)|}{MAE_j}$$
(12)

where $\text{MAE}_j = (1/(n_j-1))\sum_{i=2}^{n_j}|y_i^{(j)}-y_{i-1}^{(j)}|$, and $\hat{y}_{i,n_j}^{(j)}(h)$ is the h-period-ahead $(h=1,\ldots,H)$ forecast when model i is used for the jth time series.

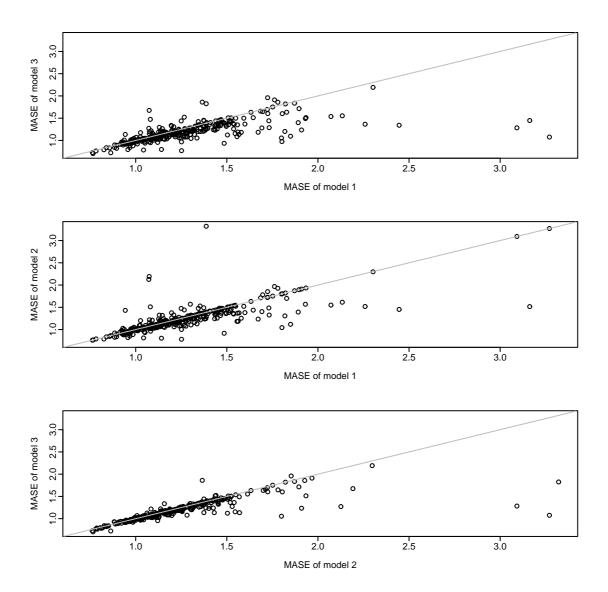


Figure 5: MASE comparison of the three ETS(M,N,N) models. On the diagonal line the two models have the same MASE.

Although the results sometimes differ for individual series, the overall picture is consistent across the three measures and only the MASE results are reported here. Plots of pairwise comparisons of MASE values for the different models are given in Figure 5. Further study is clearly necessary, but the limited results suggest that model 1 is inferior to the other two. Of the two lognormal models, (6) appears to be marginally preferable.

7 Conclusions

We have undertaken an exploration of models defined on the positive half-line. One of the attractions of the innovations approach is that it enables an exact specification of nonlinear models that, in turn, can lead to explicit results for the prediction distribution. Nevertheless, we have uncovered certain properties that make the use of such models more intricate than conventional practice might suggest. We now summarize our findings to date, while recognizing that this is an area where further research is needed.

Parameter estimation using the Gaussian likelihood appears to be a viable option for the ranges of the parameters that we typically encounter. Further, the point forecasts generated from such fitted models appear to be satisfactory. However, when we turn to prediction intervals, the Gaussian approximation becomes progressively less reasonable as h increases.

For simulation purposes there is no substitute for an appropriate non-Gaussian model. At this stage, we are inclined to recommend the lognormal on the grounds of operational simplicity. Because only the purely multiplicative models have a sample space that is restricted to the positive half-line, model simulations with other schemes may need to provide a floor below which the series cannot go. Clearly, this is an area where the investigator must proceed with caution.

References

- Hyndman, R. J. and A. B. Koehler (2006) Another look at measures of forecast accuracy, *International Journal of Forecasting*, **22**, 679–688.
- Hyndman, R. J., A. B. Koehler, J. K. Ord and R. D. Snyder (2005) Prediction intervals for exponential smoothing using two new classes of state space models, *Journal of Forecasting*, **24**, 17–37.
- Hyndman, R. J., A. B. Koehler, R. D. Snyder and S. Grose (2002) A state space framework for automatic forecasting using exponential smoothing methods, *International Journal of Forecasting*, **18**(3), 439–454.
- Ord, J. K., A. B. Koehler and R. D. Snyder (1997) Estimation and prediction for a class of dynamic nonlinear statistical models, *Journal of the American Statistical Association*, **92**, 1621–1629.
- Shiryaev, A. N. (1984) Probability, Springer-Verlag, New York.
- Stuart, A. and J. K. Ord (1994) *Kendall's advanced theory of statistics. vol. 1: Distribution theory*, Hodder Arnold, London, 6th ed.
- Taylor, J. W. (2003) Exponential smoothing with a damped multiplicative trend, *International Journal of Forecasting*, **19**, 715–725.
- Williams, D. (1991) Probability with martingales, Cambridge University Press, Cambridge.